

A Message from the City Manager

I am pleased to present the City Council with a balanced budget for Fiscal Year 2021-2022. The Adopted Budget presents a General Fund with revenues of \$89.6 million and expenditures of \$89.8 million.

I am proud of the tremendous efforts our City has and continues to put forth toward mitigating the impacts of the COVID-19 pandemic. Although the City remains fiscally well-positioned, there is much uncertainty as we move toward a recovery.

While we move forward with optimism, it will take some time before we can see the full picture of our revenue stream with the effects of the pandemic. The City's top three revenue sources have historically been property, sales, and transient occupancy taxes. While this will continue to be true for both property and sales tax, transient occupancy taxes have been significantly impacted by the lack of travel and the effects of the telework environment.

Sales tax revenues experienced tremendous growth during FY 2020-21 due to increases in business-to-business and online sales. However, we believe this to be a one-time experience due to statewide shelter-in-place orders. Property taxes are anticipated to remain stable in the near-term, but we have yet to identify how potential telework structures might impact these revenues in the long-term. Transient occupancy taxes rely heavily on local businesses' employees being at the workplace. As a result, potential telework structures will also have a significant impact on these revenues.

What does this mean? It's likely that we will see a slight drop in revenue as other cities hit much harder financially begin to recover.

The slight drop is expected for a few reasons:

- Sales tax revenue will decline as businesses begin to open and online sales decrease.
- Property tax—while stable currently—could be affected as new telecommute policies impact property values in the Bay Area.
- Transient occupancy tax is not expected to fully recover until FY 2023-24. And the extent of a "full recovery" is unknown. Like property taxes, we do not fully understand how telecommute policies will impact the demand for City hotels.

While we continue on the road to recovery and return to some type of normal, the City will monitor the situation and adjust when necessary. I intend to keep the City Council and our residents fully informed. I understand that having the latest information and upto-date data will allow for informed decision-making.

Respectfully Submitted,

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Deborah L. Feng, City Manager

Services Provided by Each Department

(Listed in Alphabetical Order)



Administration: City Manager's office, sustainability programs, records management, communications, legal counsel, emergency preparedness, community outreach

Administrative Services: Human resources, risk management, finance, business licensing, budget Capital Improvement Program



(CIP) managed by the Public Works Department: Design and construction administration for all capital improvement projects including streets, storm drainage, buildings, parks, and other public facilities

Community Development: Planning code and land use regulations, building and government codes, permit review, field inspections, public information, economic development, housing programs and services, and code enforcement

Council and Commissions:



Establishment of public policies with advisory support from Council appointed Commissions

Innovation & Technology: City program development, governmental transparency through geographic information systems (geospatial data), business applications (City website, mobile apps, and e-service applications), and infrastructure (information technology)



Law Enforcement: Police, animal and noise control, emergency response, vehicle code enforcement

Non Departmental: Funding of the City's debt service and transfers out to other funds primarily to fund capital project costs



Parks & Recreation: Park development and supervision, programs and activities for all ages, community and recreational events and festivals, outdoor and indoor facility and site rentals

Public Works: Maintenance of streets, streetlighting, street sweeping, parks, Citly taclilities, Citly vehicles and equipment, and public trees and medians; graffit removal, traffic operations, transportation planning, management of storm water and solid waste/recycling contract, development review, and encroachment permitting

Capital Improvement Program (CIP) Budget



Improvements \$2,420,000



Implementation \$2,075,000



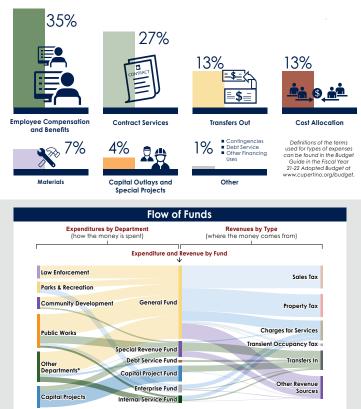




Please refer to cupertino.org/budget for a full list of FY 21-22 Capital Improvement Program Budget projects.

Total Budget

How the budget dollars are distributed — by type of expense



*Other Departments: Administration, Administrative Services, Council and Commissions, Innovation & Technology, Non Departmental

The three most important things to learn from this chart:

- The chart above demonstrates how expenditures (left to right) and revenues (right to left) flow out of and into each type of City fund.
- Where expenditures meet revenues at the center of the chart (fund type line), a gap to the left is indicative of an increase in fund balance/savings for that type of fund.
- A gap to the right is indicative of expenditures exceeding revenue and a decrease in fund balance/ savings for that type of fund.

Fiscal Year 2021-22 Adopted Budget

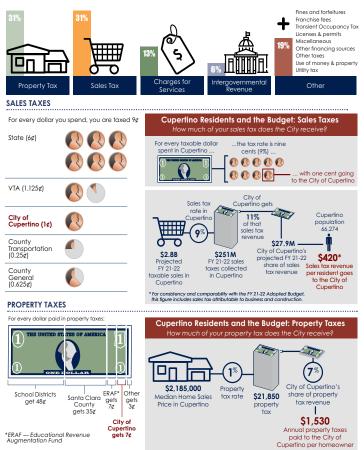
FY 21-22 Adopted Budget Reconciliation

FY 21-22 Revenue	FY 21-22 Adopted Budget	
General Fund Revenue	\$89,647,891	
All Other Revenue	43,203,067	
Total Revenue	\$132,850,958	
FY 21-22 Operating Budget		
Administration	\$7,629,629	
Administrative Services	7,771,115	
Community Development	14,689,938	
Council and Commissions	1,334,303	
Innovation & Technology	6,266,270	
Law Enforcement	15,756,350	
Non Departmental	25,382,535	
Parks & Recreation	13,920,774	
Public Works	41,286,321	
Total Operating Budget	\$134,037,235	
FY 21-22 Capital Budget		
Road Improvements	\$2,420,000	
Bike & Pedestrian	2,075,000	
Parks & Recreation	5,565,000	
Facilities	4,748,000	
Total Capital projects	\$14,808,000	
Total FY 21-22 Revenue	\$132,850,958	
Total FY22 Adopted Budget	148,845,235	
Changes to Fund Balance	\$(15,994,277)	

Estimated Changes to Fund Balance from FY 21-22

	FY 20-21 Estimated Fund Balance	Changes to Fund Balance	FY 21-22 Estimated Fund Balance
General Fund	\$83,259,456	\$(119,143)	\$83,140,313
Special Revenue Funds	28,888,315	533,265	29,421,580
Debt Service Funds	55,016	(55,000)	16
Capital Project Funds	39,384,351	(11,597,048)	27,787,303
Enterprise Funds	6,935,949	(2,595,738)	4,340,211
Internal Service Funds	5,194,719	(2,160,613)	3,034,106
Total Fund Balance by Fund	\$163,717,806	\$(15,994,277)	\$147,723,529

GENERAL FUND REVENUES Where does the City get its money?



CASE STUDY:

How a (Hypothetical) Resident Contributes to Cupertino's Budget

ANNUAL SALES TAX CONTRIBUTION

If Cupertino's population totals 66.274...and if sales tax revenues collected in Cupertino total \$251M, of which the City of Cupertino would get \$27.9M (11%)...then the sales tax contribution to the City per resident is **\$420**

ANNUAL PROPERTY TAX CONTRIBUTION

If Median Home Price is \$2,185,000, the property tax generated is \$21,850...then the City of Cupertino gets **\$1,530** (7%) of that property tax

TOTAL ANNUAL SAMPLE CONTRIBUTION TO THE CITY FROM TAXES: \$1,950



*General Fund Expenditures less department charges for services (\$72.3 million)

Hypothetical resident contributions are based on a single-family homeowner. Total taxable sales, median home price, and general population figure are from the City of Cupertino FY 21-22 Adopted Budget. Sales tax is 9% City share is 11%; City share of property tax is 7%.

New Personnel to Provide Services

Six new positions were requested and approved by Council in this budget to help the City meet demands for increased services.

- Emergency Management Analyst
- Plan Check Engineer
- Permit Technician

- Senior Planner
- Environmental Programs Assistant
- CIP Project Manager



Claritas Population estimates for Cupertino, 2013-2020 with 2010 Benchmark from U.S. Census ²See page 595-596 in the FY 21-22 Adopted Budget for full staffing reconciliation

 Access City budget and financial information: www.cupertino.org/opengov · Watch City Council meetings on Cable Channels 26/99 or on the web Submit a request online at Cupertino.ora/Cupertino311

(dial 911 for emergencies)

 Follow the City at www.cupertino.org/twitter and www.cupertino.org/facebook For all City services call: 408-777-CITY (2489)

(408) 868-6600

(408) 777-3220

(408) 777-3228

(408) 777-3223

(408) 777-3212

(408) 777-3182

CITY OF CUPERTINO FAST FACTS:



Sheriff & Fire

Administrative

Building

City Clerk

City Manager

Code Enforcement

Services/Finance

Sheriff Westside Station,

1601 S DeAnza Blvd.

Contact Information For additional information: Visit our website: www.cupertino.org







Economic Development

Emergency Preparedness

Library (Santa Clara County)

Neighborhood Watch

Parks & Recreation

Plannina Public Works

Human Resources

Bike Friendly Community



(408) 777-7607

(408) 777-3335

(408) 777-3227

(408) 446-1677

(408) 777-3335

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City Council







Councilmember

